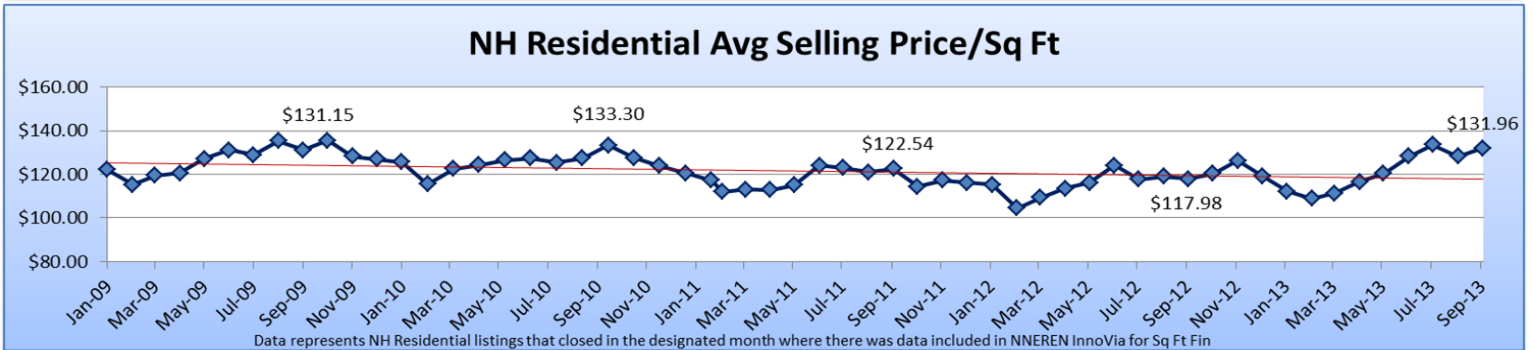
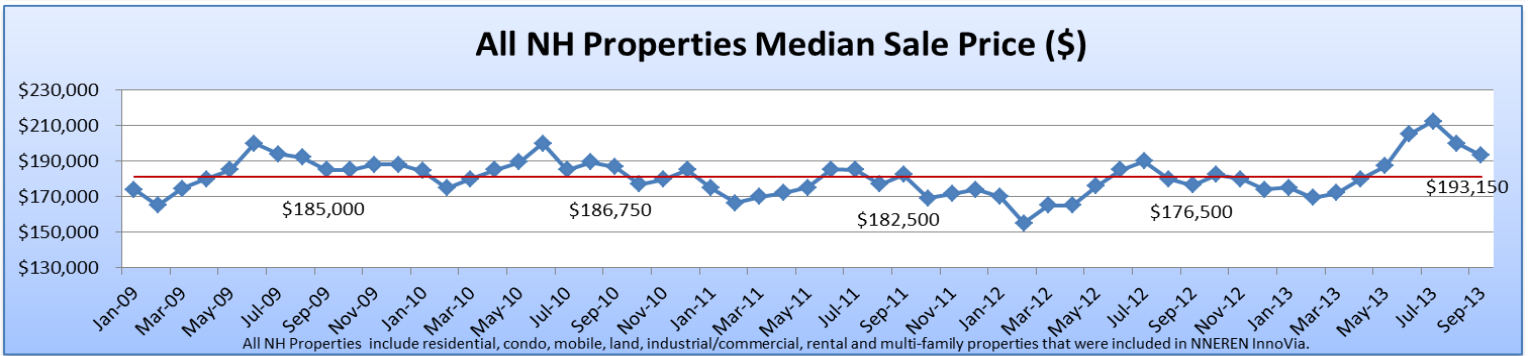
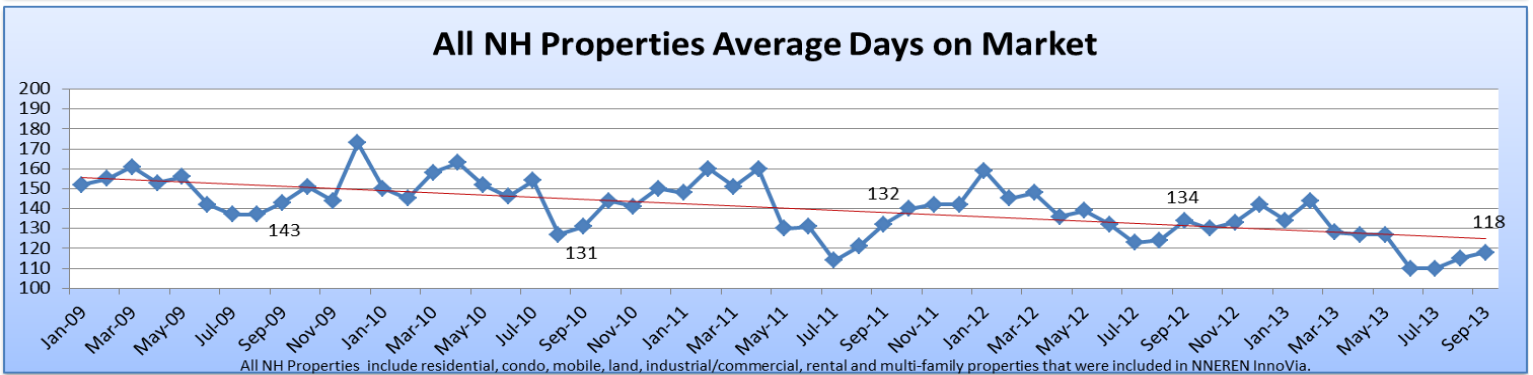
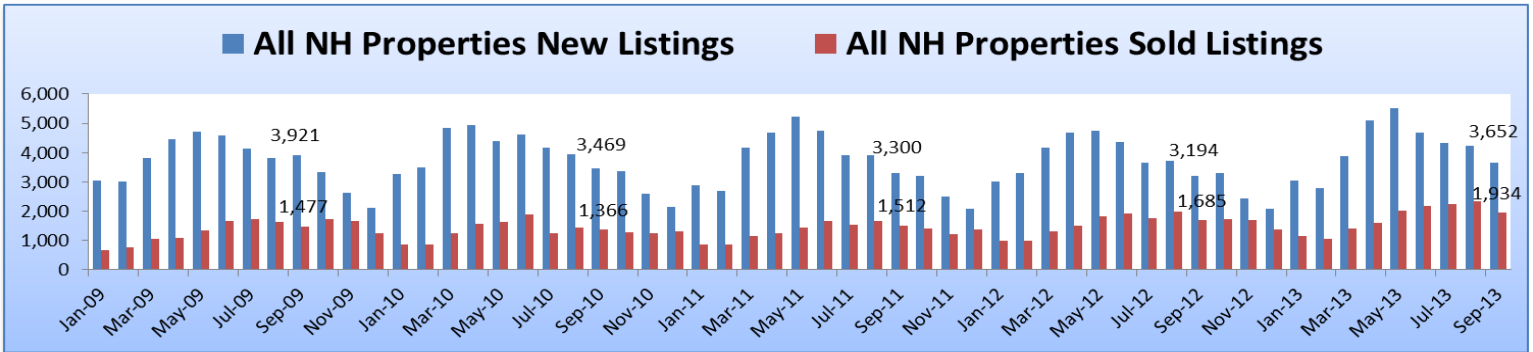


# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.





## Monthly Statistics Report - September 2013 for New Hampshire

Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
 NNEREN® is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire

#### All Counties

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	1,988	-15.76%	1,706	16.53%	21,307	19,361	10.05%
Sold Listings	1,307	-18.11%	1,145	14.15%	10,844	9,578	13.22%
Volume - Sold Listings (\$)	\$349,545,534	-18.56%	\$277,754,034	25.85%	\$2,767,999,594	\$2,320,386,048	19.29%
Median Sale Price (\$)	\$225,000	-1.75%	\$199,900	12.56%	\$220,000	\$200,000	10.00%
Average Days on Market	104	5.05%	124	-16.13%	106	120	-11.67%
<b>Condo</b>							
New Listings	432	-18.03%	356	21.35%	4,507	4,098	9.98%
Sold Listings	331	-17.87%	277	19.49%	2,673	2,270	17.75%
Volume - Sold Listings (\$)	\$64,266,720	-15.53%	\$48,635,856	32.14%	\$491,912,971	\$392,587,022	25.30%
Median Sale Price (\$)	\$163,000	-5.23%	\$152,450	6.92%	\$162,000	\$150,000	8.00%
Average Days on Market	109	-6.03%	135	-19.26%	117	134	-12.69%
<b>Mobile/Manufactured</b>							
New Listings	127	-26.16%	103	23.30%	1,302	1,202	8.32%
Sold Listings	113	14.14%	88	28.41%	708	663	6.79%
Volume - Sold Listings (\$)	\$5,501,728	31.11%	\$3,735,209	47.29%	\$30,855,836	\$28,296,160	9.05%
Median Sale Price (\$)	\$35,000	16.67%	\$29,638	18.09%	\$31,250	\$31,000	0.81%
Average Days on Market	133	-10.14%	120	10.83%	135	148	-8.78%
<b>*All Properties</b>							
New Listings	3,652	-13.44%	3,154	15.79%	36,974	34,057	8.57%
Sold Listings	1,934	-16.89%	1,694	14.17%	15,900	14,022	13.39%
Volume - Sold Listings (\$)	\$446,715,450	-17.68%	\$356,689,502	25.24%	\$3,571,105,394	\$2,968,174,640	20.31%
Median Sale Price (\$)	\$193,150	-3.43%	\$176,750	9.28%	\$190,000	\$175,000	8.57%
Average Days on Market	118	2.61%	134	-11.94%	121	135	-10.37%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Belknap, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	142	-23.24%	124	14.52%	1,549	1,470	5.37%
Sold Listings	87	-19.44%	79	10.13%	685	590	16.10%
Volume - Sold Listings (\$)	\$27,677,816	-8.98%	\$24,847,749	11.39%	\$186,199,693	\$156,463,058	19.01%
Median Sale Price (\$)	\$189,500	-2.80%	\$190,000	-0.26%	\$183,725	\$174,250	5.44%
Average Days on Market	173	17.69%	153	13.07%	137	137	0.00%
<b>Condo</b>							
New Listings	21	-62.50%	25	-16.00%	360	334	7.78%
Sold Listings	21	-27.59%	15	40.00%	150	125	20.00%
Volume - Sold Listings (\$)	\$4,312,345	-0.74%	\$2,469,797	74.60%	\$26,829,687	\$19,878,452	34.97%
Median Sale Price (\$)	\$170,000	31.78%	\$133,500	27.34%	\$155,000	\$135,000	14.81%
Average Days on Market	116	-15.94%	126	-7.94%	161	158	1.90%
<b>Mobile/Manufactured</b>							
New Listings	13	0.00%	13	0.00%	121	124	-2.42%
Sold Listings	13	0.00%	4	225.00%	70	44	59.09%
Volume - Sold Listings (\$)	\$557,395	28.94%	\$223,400	149.51%	\$2,323,040	\$1,638,300	41.80%
Median Sale Price (\$)	\$31,500	31.25%	\$50,750	-37.93%	\$26,500	\$27,950	-5.19%
Average Days on Market	143	-34.70%	70	104.29%	170	148	14.86%
<b>*All Properties</b>							
New Listings	241	-32.87%	238	1.26%	2,776	2,701	2.78%
Sold Listings	127	-24.40%	112	13.39%	1,014	861	17.77%
Volume - Sold Listings (\$)	\$33,388,056	-8.23%	\$30,403,846	9.82%	\$231,873,199	\$191,551,594	21.05%
Median Sale Price (\$)	\$169,000	4.00%	\$168,000	0.60%	\$156,000	\$150,000	4.00%
Average Days on Market	169	4.32%	152	11.18%	156	151	3.31%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Carroll, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	121	-37.63%	138	-12.32%	1,677	1,642	2.13%
Sold Listings	98	-16.24%	94	4.26%	692	634	9.15%
Volume - Sold Listings (\$)	\$37,383,783	20.59%	\$27,304,688	36.91%	\$185,518,035	\$180,407,813	2.83%
Median Sale Price (\$)	\$191,500	6.39%	\$179,500	6.69%	\$180,000	\$178,000	1.12%
Average Days on Market	161	17.52%	159	1.26%	146	156	-6.41%
<b>Condo</b>							
New Listings	22	-42.11%	26	-15.38%	305	265	15.09%
Sold Listings	15	-25.00%	15	0.00%	151	110	37.27%
Volume - Sold Listings (\$)	\$2,685,799	-22.96%	\$2,383,650	12.68%	\$26,659,446	\$17,071,400	56.16%
Median Sale Price (\$)	\$150,000	-0.30%	\$140,000	7.14%	\$159,000	\$135,000	17.78%
Average Days on Market	169	-4.52%	153	10.46%	155	154	0.65%
<b>Mobile/Manufactured</b>							
New Listings	7	16.67%	7	0.00%	72	81	-11.11%
Sold Listings	3	-70.00%	7	-57.14%	36	37	-2.70%
Volume - Sold Listings (\$)	\$98,400	-76.61%	\$268,300	-63.32%	\$1,340,250	\$1,704,300	-21.36%
Median Sale Price (\$)	\$37,500	24.17%	\$25,000	50.00%	\$29,950	\$37,000	-19.05%
Average Days on Market	80	-70.48%	132	-39.39%	196	159	23.27%
<b>*All Properties</b>							
New Listings	229	-27.30%	242	-5.37%	2,828	2,692	5.05%
Sold Listings	138	-18.82%	136	1.47%	1,032	928	11.21%
Volume - Sold Listings (\$)	\$42,228,082	12.88%	\$31,761,938	32.95%	\$229,891,433	\$216,445,271	6.21%
Median Sale Price (\$)	\$175,000	5.11%	\$162,000	8.02%	\$165,000	\$155,000	6.45%
Average Days on Market	199	29.22%	168	18.45%	167	179	-6.70%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Cheshire, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	96	-21.31%	96	0.00%	1,179	1,108	6.41%
Sold Listings	69	1.47%	50	38.00%	564	532	6.02%
Volume - Sold Listings (\$)	\$10,814,871	-23.70%	\$8,583,573	25.99%	\$102,334,416	\$96,962,601	5.54%
Median Sale Price (\$)	\$151,400	-15.75%	\$147,250	2.82%	\$159,500	\$152,750	4.42%
Average Days on Market	101	-17.89%	133	-24.06%	141	125	12.80%
<b>Condo</b>							
New Listings	9	28.57%	9	0.00%	55	59	-6.78%
Sold Listings	8	100.00%	4	100.00%	53	43	23.26%
Volume - Sold Listings (\$)	\$923,500	76.24%	\$499,050	85.05%	\$7,376,420	\$5,917,002	24.66%
Median Sale Price (\$)	\$118,500	-15.96%	\$122,075	-2.93%	\$143,500	\$143,225	0.19%
Average Days on Market	77	-66.52%	159	-51.57%	161	241	-33.20%
<b>Mobile/Manufactured</b>							
New Listings	8	14.29%	5	60.00%	70	62	12.90%
Sold Listings	6	50.00%	3	100.00%	34	41	-17.07%
Volume - Sold Listings (\$)	\$172,300	4.77%	\$76,500	125.23%	\$922,210	\$1,054,562	-12.55%
Median Sale Price (\$)	\$30,000	-22.98%	\$23,000	30.43%	\$25,000	\$22,100	13.12%
Average Days on Market	75	11.94%	90	-16.67%	98	130	-24.62%
<b>*All Properties</b>							
New Listings	158	-18.56%	151	4.64%	1,745	1,585	10.09%
Sold Listings	89	1.14%	67	32.84%	728	692	5.20%
Volume - Sold Listings (\$)	\$12,507,462	-20.31%	\$10,216,523	22.42%	\$119,095,609	\$113,565,070	4.87%
Median Sale Price (\$)	\$127,500	-10.68%	\$130,000	-1.92%	\$148,375	\$140,000	5.98%
Average Days on Market	106	-11.67%	146	-27.40%	143	142	0.70%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.  
ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Coos, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	63	-25.00%	50	26.00%	739	708	4.38%
Sold Listings	27	-25.00%	32	-15.63%	273	263	3.80%
Volume - Sold Listings (\$)	\$3,200,001	-22.86%	\$2,632,400	21.56%	\$30,172,277	\$24,526,566	23.02%
Median Sale Price (\$)	\$90,000	24.57%	\$66,000	36.36%	\$84,000	\$80,000	5.00%
Average Days on Market	147	-14.04%	307	-52.12%	230	223	3.14%
<b>Condo</b>							
New Listings	3	-62.50%	4	-25.00%	43	25	72.00%
Sold Listings	1	-50.00%	0	N/A	17	11	54.55%
Volume - Sold Listings (\$)	\$194,000	-74.13%	\$0	N/A	\$4,479,150	\$3,273,500	36.83%
Median Sale Price (\$)	\$194,000	-48.27%	\$0	N/A	\$235,000	\$280,000	-16.07%
Average Days on Market	160	60.00%	0	N/A	288	268	7.46%
<b>Mobile/Manufactured</b>							
New Listings	2	-77.78%	1	100.00%	52	27	92.59%
Sold Listings	7	133.33%	2	250.00%	24	18	33.33%
Volume - Sold Listings (\$)	\$287,735	382.78%	\$27,500	946.31%	\$616,835	\$324,250	90.23%
Median Sale Price (\$)	\$30,000	76.47%	\$13,750	118.18%	\$17,500	\$14,000	25.00%
Average Days on Market	131	63.75%	86	52.33%	157	179	-12.29%
<b>*All Properties</b>							
New Listings	111	-23.97%	80	38.75%	1,229	1,153	6.59%
Sold Listings	46	-6.12%	43	6.98%	408	386	5.70%
Volume - Sold Listings (\$)	\$4,237,236	-19.44%	\$3,035,700	39.58%	\$39,452,838	\$33,202,835	18.82%
Median Sale Price (\$)	\$70,000	39.17%	\$40,000	75.00%	\$65,000	\$60,000	8.33%
Average Days on Market	214	-0.93%	371	-42.32%	246	268	-8.21%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.  
ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Grafton, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	145	-21.62%	128	13.28%	1,759	1,577	11.54%
Sold Listings	92	-7.07%	71	29.58%	695	616	12.82%
Volume - Sold Listings (\$)	\$18,622,633	-15.28%	\$15,775,507	18.05%	\$164,525,552	\$147,222,709	11.75%
Median Sale Price (\$)	\$171,000	10.32%	\$155,000	10.32%	\$181,000	\$164,900	9.76%
Average Days on Market	154	31.62%	131	17.56%	138	152	-9.21%
<b>Condo</b>							
New Listings	55	-19.12%	35	57.14%	597	526	13.50%
Sold Listings	43	-2.27%	31	38.71%	276	205	34.63%
Volume - Sold Listings (\$)	\$8,287,850	-3.19%	\$5,379,449	54.07%	\$52,995,748	\$35,555,973	49.05%
Median Sale Price (\$)	\$170,000	16.04%	\$151,500	12.21%	\$173,000	\$160,000	8.13%
Average Days on Market	174	-29.55%	248	-29.84%	201	230	-12.61%
<b>Mobile/Manufactured</b>							
New Listings	7	-53.33%	6	16.67%	97	77	25.97%
Sold Listings	7	16.67%	3	133.33%	39	40	-2.50%
Volume - Sold Listings (\$)	\$198,800	10.75%	\$160,500	23.86%	\$1,542,999	\$1,506,550	2.42%
Median Sale Price (\$)	\$22,500	-23.08%	\$42,000	-46.43%	\$30,000	\$27,000	11.11%
Average Days on Market	93	-3.13%	60	55.00%	155	114	35.96%
<b>*All Properties</b>							
New Listings	329	-13.87%	248	32.66%	3,472	3,134	10.78%
Sold Listings	161	-12.02%	124	29.84%	1,185	1,031	14.94%
Volume - Sold Listings (\$)	\$29,845,883	-12.91%	\$22,791,606	30.95%	\$240,030,349	\$201,082,470	19.37%
Median Sale Price (\$)	\$145,240	3.74%	\$143,500	1.21%	\$156,000	\$145,000	7.59%
Average Days on Market	178	-8.72%	168	5.95%	184	186	-1.08%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Hillsborough, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	460	-14.66%	390	17.95%	4,731	4,242	11.53%
Sold Listings	316	-25.47%	288	9.72%	2,759	2,529	9.09%
Volume - Sold Listings (\$)	\$83,483,984	-26.08%	\$64,191,618	30.05%	\$707,852,355	\$589,524,263	20.07%
Median Sale Price (\$)	\$242,250	0.96%	\$206,500	17.31%	\$232,000	\$211,000	9.95%
Average Days on Market	81	32.79%	89	-8.99%	75	95	-21.05%
<b>Condo</b>							
New Listings	146	-7.01%	103	41.75%	1,367	1,227	11.41%
Sold Listings	97	-31.21%	97	0.00%	895	757	18.23%
Volume - Sold Listings (\$)	\$16,646,216	-37.10%	\$15,975,383	4.20%	\$154,178,949	\$120,571,512	27.87%
Median Sale Price (\$)	\$152,000	-13.39%	\$145,000	4.83%	\$154,900	\$140,000	10.64%
Average Days on Market	71	-20.22%	92	-22.83%	85	99	-14.14%
<b>Mobile/Manufactured</b>							
New Listings	15	-21.05%	10	50.00%	127	116	9.48%
Sold Listings	8	14.29%	8	0.00%	64	81	-20.99%
Volume - Sold Listings (\$)	\$456,900	30.73%	\$425,880	7.28%	\$3,372,750	\$3,924,730	-14.06%
Median Sale Price (\$)	\$50,950	45.57%	\$30,240	68.49%	\$45,750	\$40,000	14.38%
Average Days on Market	35	-71.54%	47	-25.53%	93	141	-34.04%
<b>*All Properties</b>							
New Listings	908	-9.65%	752	20.74%	8,705	7,879	10.48%
Sold Listings	462	-25.36%	451	2.44%	4,114	3,759	9.44%
Volume - Sold Listings (\$)	\$107,917,603	-27.42%	\$89,893,490	20.05%	\$939,027,476	\$778,870,198	20.56%
Median Sale Price (\$)	\$217,400	-1.18%	\$189,000	15.03%	\$207,500	\$188,800	9.90%
Average Days on Market	77	10.00%	92	-16.30%	83	103	-19.42%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED





# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Merrimack, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	219	-14.12%	170	28.82%	2,403	2,046	17.45%
Sold Listings	146	-12.57%	124	17.74%	1,172	1,010	16.04%
Volume - Sold Listings (\$)	\$31,769,623	-20.16%	\$28,060,235	13.22%	\$258,098,919	\$222,397,387	16.05%
Median Sale Price (\$)	\$190,000	-12.84%	\$188,000	1.06%	\$198,000	\$180,500	9.70%
Average Days on Market	98	-9.26%	125	-21.60%	105	123	-14.63%
<b>Condo</b>							
New Listings	31	-26.19%	32	-3.13%	295	283	4.24%
Sold Listings	20	-9.09%	14	42.86%	155	169	-8.28%
Volume - Sold Listings (\$)	\$3,117,149	-14.48%	\$2,217,300	40.58%	\$24,316,316	\$24,137,008	0.74%
Median Sale Price (\$)	\$135,250	-18.28%	\$165,000	-18.03%	\$142,000	\$130,000	9.23%
Average Days on Market	110	54.93%	163	-32.52%	130	139	-6.47%
<b>Mobile/Manufactured</b>							
New Listings	16	-33.33%	9	77.78%	159	142	11.97%
Sold Listings	14	40.00%	14	0.00%	69	84	-17.86%
Volume - Sold Listings (\$)	\$597,400	81.22%	\$687,075	-13.05%	\$2,377,546	\$2,950,175	-19.41%
Median Sale Price (\$)	\$27,500	6.49%	\$37,950	-27.54%	\$25,000	\$27,250	-8.26%
Average Days on Market	162	80.00%	169	-4.14%	101	157	-35.67%
<b>*All Properties</b>							
New Listings	371	-13.52%	297	24.92%	3,794	3,433	10.52%
Sold Listings	196	-10.50%	163	20.25%	1,564	1,400	11.71%
Volume - Sold Listings (\$)	\$37,429,772	-20.91%	\$32,726,454	14.37%	\$308,653,665	\$267,229,216	15.50%
Median Sale Price (\$)	\$175,000	-11.17%	\$175,000	0.00%	\$178,000	\$165,000	7.88%
Average Days on Market	107	-14.40%	128	-16.41%	128	132	-3.03%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.  
ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Rockingham, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	462	-6.29%	390	18.46%	4,508	4,064	10.93%
Sold Listings	328	-15.25%	279	17.56%	2,672	2,254	18.54%
Volume - Sold Listings (\$)	\$105,854,411	-18.27%	\$81,041,784	30.62%	\$854,613,533	\$667,169,939	28.10%
Median Sale Price (\$)	\$275,000	-2.83%	\$250,000	10.00%	\$275,000	\$257,500	6.80%
Average Days on Market	79	-13.19%	118	-33.05%	90	109	-17.43%
<b>Condo</b>							
New Listings	126	1.61%	94	34.04%	1,250	1,144	9.27%
Sold Listings	100	-15.25%	85	17.65%	819	723	13.28%
Volume - Sold Listings (\$)	\$23,978,650	-5.44%	\$17,271,278	38.84%	\$172,829,582	\$146,981,727	17.59%
Median Sale Price (\$)	\$218,000	9.44%	\$179,000	21.79%	\$186,900	\$179,000	4.41%
Average Days on Market	108	8.00%	130	-16.92%	102	124	-17.74%
<b>Mobile/Manufactured</b>							
New Listings	40	2.56%	28	42.86%	339	286	18.53%
Sold Listings	33	22.22%	31	6.45%	216	188	14.89%
Volume - Sold Listings (\$)	\$2,303,200	45.74%	\$1,169,854	96.88%	\$12,586,008	\$10,644,256	18.24%
Median Sale Price (\$)	\$43,900	-12.20%	\$31,100	41.16%	\$44,450	\$40,000	11.13%
Average Days on Market	138	10.40%	107	28.97%	131	163	-19.63%
<b>*All Properties</b>							
New Listings	830	-5.68%	742	11.86%	7,883	7,256	8.64%
Sold Listings	499	-11.52%	418	19.38%	3,973	3,378	17.61%
Volume - Sold Listings (\$)	\$140,974,205	-14.71%	\$104,867,916	34.43%	\$1,120,431,623	\$876,767,028	27.79%
Median Sale Price (\$)	\$253,000	1.20%	\$227,050	11.43%	\$244,850	\$227,475	7.64%
Average Days on Market	98	1.03%	125	-21.60%	101	125	-19.20%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Strafford, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	202	6.32%	154	31.17%	1,884	1,674	12.54%
Sold Listings	105	-21.64%	94	11.70%	944	836	12.92%
Volume - Sold Listings (\$)	\$24,596,712	-22.26%	\$18,782,380	30.96%	\$207,612,402	\$171,340,874	21.17%
Median Sale Price (\$)	\$220,000	3.77%	\$181,450	21.25%	\$199,900	\$181,750	9.99%
Average Days on Market	90	-10.00%	111	-18.92%	90	107	-15.89%
<b>Condo</b>							
New Listings	19	-17.39%	19	0.00%	200	188	6.38%
Sold Listings	21	-4.55%	10	110.00%	143	101	41.58%
Volume - Sold Listings (\$)	\$3,431,311	25.03%	\$1,410,550	143.26%	\$19,779,273	\$13,651,149	44.89%
Median Sale Price (\$)	\$149,000	34.90%	\$131,000	13.74%	\$124,500	\$123,000	1.22%
Average Days on Market	58	-4.92%	83	-30.12%	84	124	-32.26%
<b>Mobile/Manufactured</b>							
New Listings	16	-52.94%	15	6.67%	225	224	0.45%
Sold Listings	18	5.88%	13	38.46%	123	102	20.59%
Volume - Sold Listings (\$)	\$629,099	-0.19%	\$578,800	8.69%	\$4,652,399	\$3,726,387	24.85%
Median Sale Price (\$)	\$19,300	-33.68%	\$26,900	-28.25%	\$28,000	\$27,600	1.45%
Average Days on Market	157	1.29%	181	-13.26%	117	133	-12.03%
<b>*All Properties</b>							
New Listings	347	1.17%	288	20.49%	3,144	2,867	9.66%
Sold Listings	155	-17.99%	129	20.16%	1,356	1,153	17.61%
Volume - Sold Listings (\$)	\$30,078,302	-19.17%	\$22,674,130	32.65%	\$259,833,141	\$211,699,761	22.74%
Median Sale Price (\$)	\$180,000	2.92%	\$159,900	12.57%	\$169,800	\$155,000	9.55%
Average Days on Market	100	-12.28%	115	-13.04%	101	117	-13.68%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.  
ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED



# NNEREN<sup>®</sup> STATISTICS

## Monthly Statistics Report - September 2013 for New Hampshire Northern New England Real Estate Network - Compiled on October 8, 2013

*Any print or non-print reproduction of these statistics must include the following statement:*

"Copyright 2013 Northern New England Real Estate Network, Inc. The reproduction of these statistics is done with the permission of NNEREN. The statistics referenced herein are based solely upon listings submitted to the multiple listing service database of NNEREN and do not include all properties sold and marketed for sale. ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED. Any analysis or commentary related to these statistics is that of the commentator, and not that of NNEREN."  
NNEREN<sup>®</sup> is a registered trademark of the Northern New England Real Estate Network.

### State of New Hampshire County: Sullivan, NH

	Sep-13	Change from Aug-13	Sep-12	Change from 9/13 - 9/12	YTD 2013	YTD 2012	2013 - 2012 YTD
<b>Residential</b>							
New Listings	78	-30.97%	66	18.18%	878	830	5.78%
Sold Listings	39	-30.36%	34	14.71%	388	314	23.57%
Volume - Sold Listings (\$)	\$6,141,700	-54.91%	\$6,534,100	-6.01%	\$71,072,412	\$64,370,838	10.41%
Median Sale Price (\$)	\$149,000	-5.10%	\$139,700	6.66%	\$140,000	\$138,750	0.90%
Average Days on Market	133	-3.62%	137	-2.92%	152	154	-1.30%
<b>Condo</b>							
New Listings	0	-100.00%	9	-100.00%	35	47	-25.53%
Sold Listings	5	400.00%	6	-16.67%	14	26	-46.15%
Volume - Sold Listings (\$)	\$689,900	228.52%	\$1,029,399	-32.98%	\$2,468,400	\$5,549,299	-55.52%
Median Sale Price (\$)	\$89,900	-57.19%	\$159,750	-43.72%	\$142,000	\$177,000	-19.77%
Average Days on Market	381	477.27%	314	21.34%	244	221	10.41%
<b>Mobile/Manufactured</b>							
New Listings	3	-50.00%	9	-66.67%	40	63	-36.51%
Sold Listings	4	100.00%	3	33.33%	33	28	17.86%
Volume - Sold Listings (\$)	\$200,499	301.00%	\$117,400	70.78%	\$1,121,799	\$822,650	36.36%
Median Sale Price (\$)	\$52,750	111.00%	\$39,000	35.26%	\$28,000	\$23,450	19.40%
Average Days on Market	238	101.69%	112	112.50%	229	139	64.75%
<b>*All Properties</b>							
New Listings	128	-22.89%	116	10.34%	1,398	1,357	3.02%
Sold Listings	61	-21.79%	51	19.61%	526	434	21.20%
Volume - Sold Listings (\$)	\$8,108,849	-46.33%	\$8,317,899	-2.51%	\$82,816,061	\$77,761,197	6.50%
Median Sale Price (\$)	\$93,000	-32.36%	\$128,000	-27.34%	\$122,250	\$125,000	-2.20%
Average Days on Market	161	17.52%	207	-22.22%	170	188	-9.57%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.  
ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED